# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

### FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report: (Date of Earliest Event Reported): November 14, 2024

### THE ARENA GROUP HOLDINGS, INC.

(Exact name of registrant as specified in its charter)

**DELAWARE** (State or other jurisdiction of incorporation)

**001-12471** (Commission File Number)

**68-0232575** (I.R.S. Employer Identification No.)

200 VESEY STREET, 24TH FLOOR NEW YORK, NEW YORK

10281

(Address of principal executive offices)

(Zip code)

212-321-5002

(Registrant's telephone number including area code)

(Former name or former address if changed since last report)

Securities registered pursuant in Section 12(b) of the Act:		
Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, par value \$0.01 per share	AREN	NYSE American
Check the appropriate box below if the Form 8-K filing is following provisions (see General Instruction A.2. below):	intended to simultaneously satisfactory	sfy the filing obligation of the registrant under any of the
☐ Written communications pursuant to Rule 425 under the S	Securities Act (17 CFR 230.425)	
☐ Soliciting material pursuant to Rule 14a-12 under the Excl	hange Act (17 CFR 240.14a-12)	
☐ Pre-commencement communications pursuant to Rule 14c	d-2(b) under the Exchange Act (1	7 CFR 240.14d-2(b))
☐ Pre-commencement communications pursuant to Rule 13e	e-4(c) under the Exchange Act (1	7 CFR 240.13e-4(c))
ndicate by check mark whether the registrant is an emerging chapter) or Rule 12b-2 of the Securities Exchange Act of 1934		Rule 405 of the Securities Act of 1933 (§230.405 of this
Emerging growth company		
f an emerging growth company, indicate by check mark if the prevised financial accounting standards provided pursuant to	-	

#### Item 2.02 Results of Operations and Financial Condition.

On November 14, 2024, The Arena Group Holdings, Inc. (the "Company") issued a press release announcing its financial results for the quarter ended September 30, 2024. A copy of the press release is furnished as Exhibit 99.1 to this Current Report on Form 8-K.

The information furnished with this Item 2.02, including Exhibit 99.1 hereto, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference into any other filing under the Securities Act of 1933, as amended, or the Exchange Act, except as expressly set forth by specific reference in such a filing.

#### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

- 99.1 Press release dated November 14, 2024 announcing financial results for the quarter ended September 30, 2024.
- 104 Cover Page Interactive Data File (embedded within the Inline XBRL document)

#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: November 14, 2024

THE ARENA GROUP HOLDINGS, INC.

By: /s/ Sara Silverstein

Name: Sara Silverstein

Title: Chief Executive Officer

### The Arena Group Generates \$4.0 Million in Net Income for Third Quarter of 2024; First Ever Profitable Quarter

Company reduces quarterly operating expenses by 51% vs. the same quarter prior year, drives \$13.6 million positive swing in quarterly income from continuing operations, demonstrating transformation plan's rapid effectiveness

NEW YORK – November 14, 2024 – The Arena Group Holdings, Inc. (NYSE American: AREN) ("Arena"), a technology platform and media company home to hundreds of media brands, including *TheStreet, Parade Media* ("Parade"), *Men's Journal, Surfer, Powder* and *Athlon Sports*, today announced financial results for the three and nine months ending September 30, 2024 ("Q3 2024"). The Company's business transformation plan enabled a positive swing of more than \$13.6 million in quarterly income from continuing operations in the third quarter of 2024 compared to the net loss from continuing operations in the third quarter of 2023 ("Q3 2023"). This resulted in quarterly net income of \$4.0 million and the first quarter of positive net income in the Company's history.

#### Financial Highlights for Q3 2024:

- Q3 2024 revenue from continuing operations was \$33.6 million, compared to \$37.0 million from continuing operations in Q3 2023.
- Net income was \$4.0 million, or \$0.11 in diluted earnings per share for Q3 2024, compared to a net loss of \$11.2 million, or \$0.47 in diluted loss per share for Q3 2023.
- Total operating expenses from continuing operations for Q3 2024 were \$8.9 million, less than half the \$18.4 million spent in Q3 2023 from continuing operations.
- Adjusted EBITDA for Q3 2024 was \$11.2 million compared to Adjusted EBITDA of \$3.1 million for Q3 2023.
- Arena closed a deal to license a copy of its proprietary content management system. This deal also included Arena acquiring multiple sites, including the top-tier automotive website, Autoblog.
- Arena extended the maturity on its line of credit with Simplify Inventions, LLC and converted \$15 million of debt to common equity.

"The financial results for Q3 2024 reflect the strength of the new, leaner, more efficient Arena Group," said The Arena Group CEO, Sara Silverstein. "We're achieving meaningful revenue diversification, including a significant increase in e-commerce and other revenue, enabling a substantial improvement in profitability. We generated higher gross margins, returned to positive operating income, and delivered our first-ever quarter of positive net income."

"Our business transformation plan has focused on a restructuring and investments in tech and editorial," added Silverstein. "We're building a modern media company that not only creates great content, but also delivers strong results for our partners and drives diversified revenue and sustainable profits. We generated more than \$13.6 million higher income from continuing operations on \$3.4 million in lower revenue as we shed unprofitable operations. We believe we now have a stable, profitable platform for growth."

After cutting an expected \$40 million in costs on an annual basis, while leaving its editorial and technology teams largely in place, Arena's transformation has focused on growth, audience development, diversifying revenue and a strong balance sheet.

This includes advancements in tech that help its partners better reach and leverage the company's 100 million monthly users, not only for advertising but also for e-commerce. Arena's investment in obtaining first-party data – via its proprietary platform – provides industry-leading addressability and monetization.

Arena's affiliate commerce business increased 287% during the six months Q2-Q3 2024 versus the same period last year with significant growth in real, organic traffic to commerce posts and deeper relationships with retail partners who see the value of the highly-transactional audiences. While expanding the company's range of commerce coverage, it has also improved revenue per post 57% Q3 2024 vs Q2 2024 as the company has become a trusted partner to top-tier merchants.

#### **Brand highlights:**

- Athlon Sports: Audience traffic continues to grow substantially, increasing to 231M page views in Q3 (up 65% vs Q2). The site now garners an average of 77M page views a month, making it one of the world's largest sports websites. Revenue was up 65% Q3 vs. Q2.
- Parade: Digital traffic of Parade and Parade Pets also remains strong with more than 46M average monthly users and 62M average monthly page views. It has balanced, diversified revenue as its e-commerce business and social media audience continue to grow.
- TheStreet: The financial brand continues to reach a large, dedicated, high-net-worth, finance-focused audience and excels at diversifying revenue streams through affiliate commerce which is up +396% this quarter vs Q2.

#### **Use of Non-GAAP Financial Measures**

We report our financial results in accordance with generally accepted accounting principles in the United States of America ("GAAP"); however, management believes that certain non-GAAP financial measures provide users of our financial information with useful supplemental information that enables a better comparison of our performance across periods. We believe Adjusted EBITDA provides visibility to the underlying continuing operating performance by excluding the impact of certain items that are noncash in nature or not related to our core business operations. We calculate Adjusted EBITDA as net income (loss) as adjusted for net loss from discontinued operations, with additional adjustments for (i) interest expense (net), (ii) income taxes, (iii) depreciation and amortization, (iv) stock-based compensation, (v) change in valuation of contingent consideration; (vi) liquidated damages, (vii) loss on impairment of assets, (viii) employee retention credit, and (ix) employee restructuring payments.

Our non-GAAP Adjusted EBITDA may not be comparable to a similarly titled measure used by other companies, has limitations as an analytical tool, and should not be considered in isolation, or as a substitute for analysis of our operating results as reported under GAAP. Additionally, we do not consider our non-GAAP Adjusted EBITDA as superior to, or a substitute for, the equivalent measures calculated and presented in accordance with GAAP. Some of the limitations are that Adjusted EBITDA:

- does not reflect interest expense, or the cash required to service our debt, which reduces cash available to us;
- does not reflect income tax provision, which is a noncash expense;
- does not reflect depreciation and amortization expense and, although this is a noncash expense, the assets being depreciated may have to be replaced in the future, increasing our cash requirements;
- does not reflect stock-based compensation and, therefore, does not include all of our compensation costs;
- does not reflect the change in valuation of contingent consideration, and, although this is a noncash income or expense, the change in the
  valuations each reporting period are not impacted by our actual business operations but is instead strongly tied to the change in the market value of
  our common stock;
- does not reflect liquidated damages and, therefore, does not include future cash requirements if we repay the liquidated damages in cash instead of shares of our common stock (which the investor would need to agree to);
- does not reflect any losses from the impairment of assets, which is a noncash operating expense;
- does not reflect the employee retention credits recorded by us for payroll related tax credits under the CARES Act; and
- does not reflect payments related to employee severance and employee restructuring changes for our former executives.

The following table presents a reconciliation of Adjusted EBITDA to net loss, which is the most directly comparable GAAP measure, for the periods indicated:

	T	Three Months Ended September 30,				
		2023				
Net income (loss)	\$	3,956	\$	(11,166)		
Net loss from discontinued operations		822		2,394		
Net income (loss) from continued operations		4,778	'	(8,772)		
Add:						
Interest expense (net)		3,159		4,042		
Income taxes		40		52		
Depreciation and amortization		2,379		3,246		
Stock-based compensation		732		3,762		
Change in valuation of contingent consideration		-		60		
Liquidated damages		77		151		
Employee restructuring payments		(8)		605		
Adjusted EBITDA	\$	11,157	\$	3,146		

#### **About The Arena Group**

The Arena Group (NYSE American: AREN) is an innovative technology platform and media company with a proven cutting-edge playbook that transforms media brands. Our unified technology platform empowers creators and publishers with tools to publish and monetize their content, while also leveraging quality journalism of anchor brands like TheStreet, Parade, Men's Journal and Athlon Sports to build their businesses. The company aggregates content across a diverse portfolio of brands, reaching over 100 million users monthly. Visit us at thearenagroup.net and discover how we are revolutionizing the world of digital media.

#### Forward-Looking Statements

This Press Release of The Arena Group Holdings, Inc. (the "Company," "we," "our," and "us") contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Forward-looking statements relate to future events or future performance and include, without limitation, statements concerning our business strategy, future revenues, cost reductions, market growth, capital requirements, product introductions, expansion plans and the adequacy of our funding and our ability to alleviate the conditions that raise substantial doubt about our ability to continue as a going concern (as disclosed in our Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2024 filed with the SEC on November 14, 2024). Other statements contained in this Press Release that are not historical facts are also forward-looking statements. We have tried, wherever possible, to identify forward-looking statements by terminology such as "may," "will," "could," "should," "expects," "anticipates," "intends," "plans," "believes," "seeks," "estimates," and other stylistic variants denoting forward-looking statements.

We caution investors that any forward-looking statements presented in this Press Release, or that we may make orally or in writing from time to time, are based on information currently available, as well as our beliefs and assumptions. The actual outcome related to forward-looking statements will be affected by known and unknown risks, trends, uncertainties, and factors that are beyond our control or ability to predict. Although we believe that our assumptions are reasonable, they are not guarantees of future performance, and some will inevitably prove to be incorrect. As a result, our actual future results can be expected to differ from our expectations, and those differences may be material. Accordingly, investors should use caution in relying on forward-looking statements, which are based only on known results and trends at the time they are made, to anticipate future results or trends. We detail other risks in our public filings with the Securities and Exchange Commission (the "SEC"), including in Part I, Item 1A, Risk Factors, in our Annual Report on Form 10-K for the year ended December 31, 2023 filed with the SEC on April 1, 2024 and in Part II, Item 1A, Risk Factors, in Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2024 filed with the SEC on November 14, 2024. The discussion in this Press Release should be read in conjunction with the condensed consolidated financial statements and notes thereto included in Part II, Item 8 of our Annual Report on Form 10-K for the year ended December 31, 2023.

This press release and all subsequent written and oral forward-looking statements attributable to us or any person acting on our behalf are expressly qualified in their entirety by the cautionary statements contained or referred to in this section. We do not undertake any obligation to release publicly any revisions to our forward-looking statements to reflect events or circumstances after the date of this Press Release except as may be required by law.

## THE ARENA GROUP HOLDINGS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS

	Three Months Ended September 30,		Nine Months Ended September 30,					
		2024		2023		2024		2023
Revenue	\$	33,555	\$	36,996	\$	89,679	\$	99,486
Cost of revenue (includes amortization of platform development and								
developed technology for the three months ended September 30,								
2024 and 2023 of \$1,474 and \$2,191, respectively and for the nine								
months ended September 30, 2024 and 2023 of \$4,530 and \$6,883,								
respectively)		16,562		23,046		53,035		61,991
Gross profit		16,993	_	13,950		36,644		37,495
Operating expenses								
Selling and marketing		2,011		6,422		10,326		19,173
General and administrative		6,023		10,940		24,790		35,516
Depreciation and amortization		905		1,055		2,805		3,216
Loss on impairment of assets		-		-		1,198		119
Total operating expenses		8,939		18,417		39,119		58,024
Income (loss) from operations		8,054		(4,467)		(2,475)		(20,529)
Other (expense) income								
Change in valuation of contingent consideration		- (2.4.50)		(60)		(313)		(469)
Interest expense, net		(3,159)		(4,042)		(11,747)		(13,225)
Liquidated damages		(77)		(151)		(229)		(455)
Total other expense		(3,236)		(4,253)		(12,289)		(14,149)
Income (loss) before income taxes		4,818		(8,720)		(14,764)		(34,678)
Income tax provision		(40)		(52)		(116)		(145)
Income (loss) from continuing operations		4,778		(8,772)		(14,880)		(34,823)
Loss from discontinued operations, net of tax		(822)		(2,394)		(92,709)		(15,204)
Net income (loss)	\$	3,956	\$	(11,166)	\$	(107,589)	\$	(50,027)
Basic and diluted net income (loss) per common share:			_					
Continuing operations	\$	0.13	\$	(0.37)	\$	(0.48)	\$	(1.61)
Discontinued operations		(0.02)		(0.10)		(2.96)		(0.70)
Basic and diluted net income (loss) per common share	\$	0.11	\$	(0.47)	\$	(3.44)	\$	(2.31)
Weighted average number of common shares outstanding - basic				<u> </u>		· .		<u> </u>
and diluted	_	37,610,058	_	23,445,675	_	31,291,641	_	21,567,166

# THE ARENA GROUP HOLDINGS, INC., AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

		<b>September 30, 2024</b>		<b>December 31, 2023</b>		
Assets						
Current assets:						
Cash and cash equivalents	\$	5,773	\$	9,284		
Accounts receivables, net		25,858		31,676		
Prepayments and other current assets		5,675		5,791		
Current assets from discontinued operations		528		43,648		
Total current assets		37,834		90,399		
Property and equipment, net		196		328		
Operating lease right-of-use assets		2,421		176		
Platform development, net		7,203		8,723		
Acquired and other intangible assets, net		23,640		27,457		
Other long term assets		356		1,003		
Goodwill		42,575		42,575		
Noncurrent assets from discontinued operations		-		18,217		
Total assets	\$	114,225	\$	188,878		
Liabilities, mezzanine equity and stockholders' deficiency	<del>-</del>	, -	<u> </u>			
Current liabilities:						
Accounts payable	\$	4,192	\$	7,803		
Accrued expenses and other	Ψ	23,386	Ψ	28,903		
Line of credit				19,609		
Unearned revenue		7,574		16,938		
Subscription refund liability		96		46		
Operating lease liability, current portion		247		358		
Contingent consideration				1,571		
Liquidating damages payable		3,153		2,924		
Bridge notes		8,000		7,887		
Debt		102,404		102,309		
Current liabilities from discontinued operations		98,378		47,673		
Total current liabilities		247,430		236,021		
Unreaned revenue, net of current portion		357		542		
Operating lease liability, net of current portion		1,911		312		
Other long-term liabilities		46		406		
Deferred tax liabilities		692		599		
Simplify loan		1,100		-		
Noncurrent liabilities from discontinued operations		1,100		10,137		
Total liabilities		251,536		247,705		
	_	231,330		247,703		
Mezzanine equity: Series G redeemable and convertible preferred stock, \$0.01 par value, \$1,000 per share liquidation value and 1,800 shares designated; aggregate liquidation value: \$168; Series G shares issued and outstanding: 168; common shares issuable upon conversion: 8,582 at September 30,						
2024 and December 31, 2023		168		168		
Series H convertible preferred stock, \$0.01 par value, \$1,000 per share liquidation value and 23,000 shares designated; aggregate liquidation value: \$14,356 and \$14,356; Series H shares						
issued and outstanding: none and 14,356; common shares issuable upon conversion: none and 1,981,128 at September 30, 2024 and December 31, 2023, respectively		-		-		
Total mezzanine equity		168		168		
Stockholders' deficiency:						
Common stock, \$0.01 par value, authorized 1,000,000,000 shares; issued and outstanding: 47,448,047 and 23,836,706 shares at September 30, 2024 and December 31, 2023, respectively		474		237		
Additional paid-in capital		348,289		319,421		
Accumulated deficit		(486,242)		(378,653)		
Total stockholders' deficiency		(137,479)		(58,995)		
Total liabilities, mezzanine equity and stockholders' deficiency	\$	114,225	\$	188,878		
	Ψ	114,223	Ψ	100,070		